Enabling a Cloud Foundation for Businesses in Thailand

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Thailand: The Transforming Ecosystem

The Digital Economy

Over 61% of Thailand GDP expected to be digitalized

DX spends expected to reach 470 billion Baht by 2021

Digital-native IT

60% of Thailand's IT spending to be on 3rd Platform technologies by 2022

The Future is Cloud

70% of Thailand 100 (T100) organizations to mitigate lock-in through multi-cloud/hybrid technologies by 2023

Redefining Innovation And Possibilities

Next-Gen Intelligent Electronics

ASEANs biggest digital Innovation hub

EEC seeks to promote development of automotive intelligent electronic systems for advanced smart appliances, IoT, wearable electronics

Medical

World-class medical hub

Enabling Thailand as a leading destination for pharmaceuticals and medical devices; world-class provider of medical care

Digital, Robotics

Mainstream Robotics

Thailand ranks 10th in applying A/R to manufacturing sector with 45 robotic systems per 10,000 workers.

Digital Businesses Seek Transformational Outcomes

CREATE NEW VALUE — KTC

50% REDUCED DATA CENTER FOOTPRINT

1,000 EMPLOYEES EMPOWERED TO WORK ON THE GO

3M+ CUSTOMER ACCOUNT DATA SECURED WITH VMWARE NSX

>1H TIME TAKEN TO ONBOARD NEW EMPLOYEES' DEVICES

TRANSFORM ENGAGEMENT — EASY BUY

฿10M REDUCED ANNUAL OPERATIONAL COSTS

2X HIGHER EMPLOYEE PRODUCTIVITY

30% ENERGY SAVINGS

3X LESSER SYSTEM ERRORS THROUGH VIRTUALIZATION

50% REDUCED DATA CENTER FOOTPRINT

REDUCTION IN TOTAL COST OF OWNERSHIP — SAMITIVEJ

SECURE ANYTIME, ANY PLACE, ANY DEVICE ACCESS

100% RESOURCE UTILIZATION

50% REDUCTION IN ELECTRICITY COST

BUSINESS EXPANSION
THIS HAS ENABLED MASSIVE REDUCTIONS IN ELECTRICITY USAGE PER COMPUTER WITH REDUCTIONS FROM 300 TO JUST 6 WATTS.
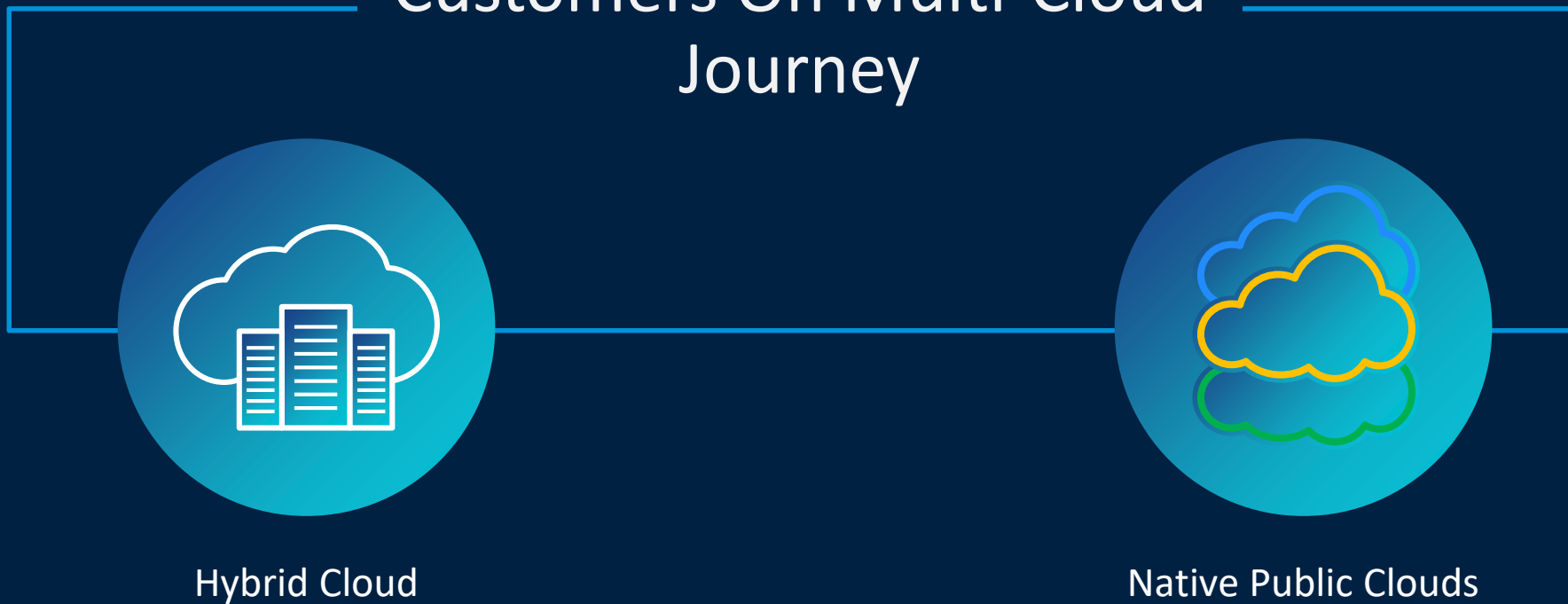
The Engines That Fuel VMware

Innovation

Customer

Application Needs Are Driving IT Initiatives

Security

Extend to Cloud

Modernize Datacenter

Automation & Operations

Develop for Cloud

SAP
SOFTWARE FACTORY
workday
Office 365

Deliver SaaS Apps

VMware Cloud

The complete portfolio for the Multi-Cloud Journey

Consistent Developer Experience

Existing Apps
Cost Management • Security • Reliability • Control

vmware
Pivotal Container Service

Cloud Native Apps
Time to market • Innovation • Scale • Differentiation

Consistent Operations
Automation and Operations • Across Clouds

Multi-Cloud Operations

CloudHealth • VMware Cloud Automation

| VISIBILITY | OPERATIONS | AUTOMATION | SECURITY | GOVERNANCE | CONTAINER MANAGEMENT |

Consistent Infrastructure
VM Infrastructure • Container Infrastructure

| VM VIRTUAL MACHINES | CONTAINERS | KUBERNETES |

Hybrid Cloud   **Native Cloud**

vmware
Cloud Foundation™

aws
VMware Cloud on AWS

vmware CLOUD VERIFIED

aws

Realizing Value of VMware Cloud

**Consistent Infrastructure and Operations, Available Globally from VMware and It's Partners
Spanning Private Cloud to Public Cloud to Edge**

Migrate to the Cloud

Application Migration

Data Center Consolidation

Data Center Migration

Scale On Demand

Disaster Recovery and Backup

Regional Expansion

Seasonal, Cyclical Capacity

Unify Multi-Cloud Operations

Multi-Cloud Operations

Governance and Compliance

Cross Cloud Security

Resource and Cost management

Build Modern Apps

Cloud Native Apps

Test and Development

App Modernization

On demand dev resources

VMware Cloud Verified – Expanded Global Reach

35 Partners in 80 Countries

Fully deployed VMware cloud infrastructure

Consistent infrastructure and operations globally

Optimized performance and scale for enterprise apps

Access to innovative services, and expertise
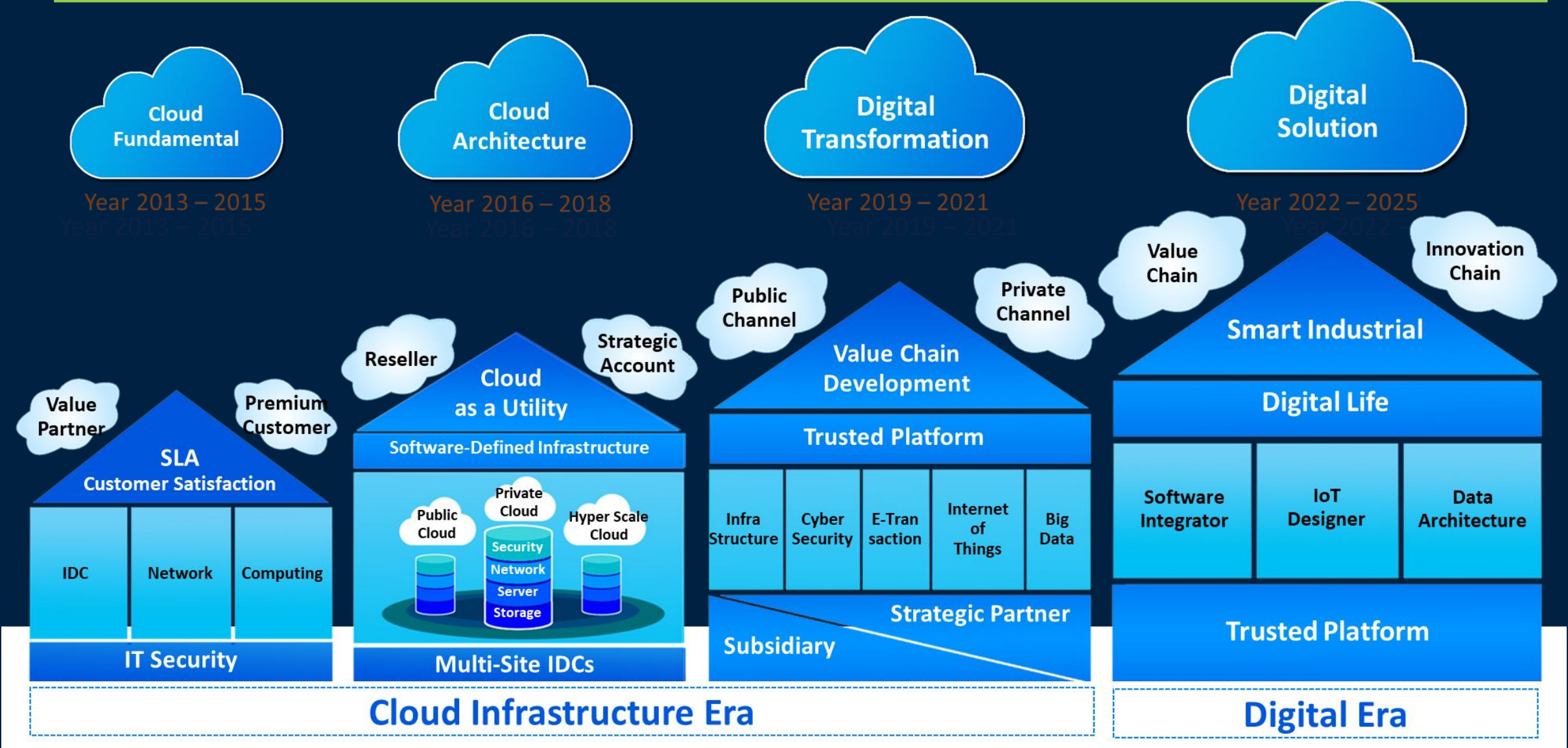
Partnership with INET

About INET

INET Roadmap

Cloud Fundamental — Year 2013 – 2015
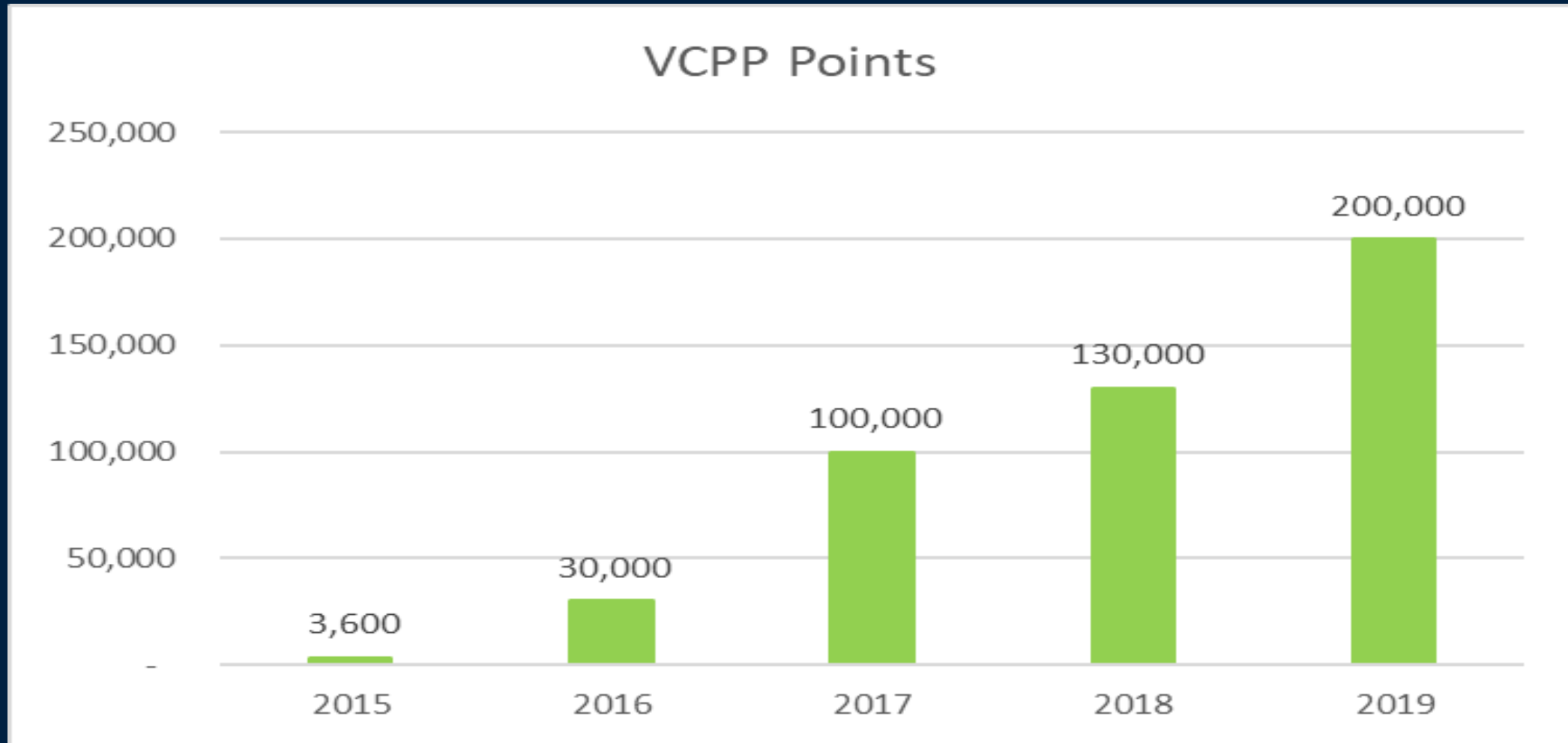
Cloud Architecture — Year 2016 – 2018

Digital Transformation — Year 2019 – 2021

Digital Solution — Year 2022 – 2025

Cloud Infrastructure Era

Digital Era

Service Roadmap

Year

Year									
2015	vCloudDirector	vSphere	vCenter						
2016	vCloudDirector	vSphere	vCenter	Site Recovery Manager					
2017	vCloudDirector	vSphere	vCenter	Site Recovery Manager	vRealize Operation	vRealize Log Insight			
2018	vCloudDirector	vSphere	vCenter	Site Recovery Manager	vRealize Operation	vRealize Log Insight	NSX	Vsan	vCloud Availability
2019	vCloudDirector	vSphere	vCenter	Site Recovery Manager	vRealize Operation	vRealize Log Insight	NSX	Vsan	vCloud Availability	Hybrid Cloud Extension (HCX)

VCPP Points VMware- INET

In Closing

1st INET Hybrid Cloud Powered by VMware in Thailand

Thank You

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